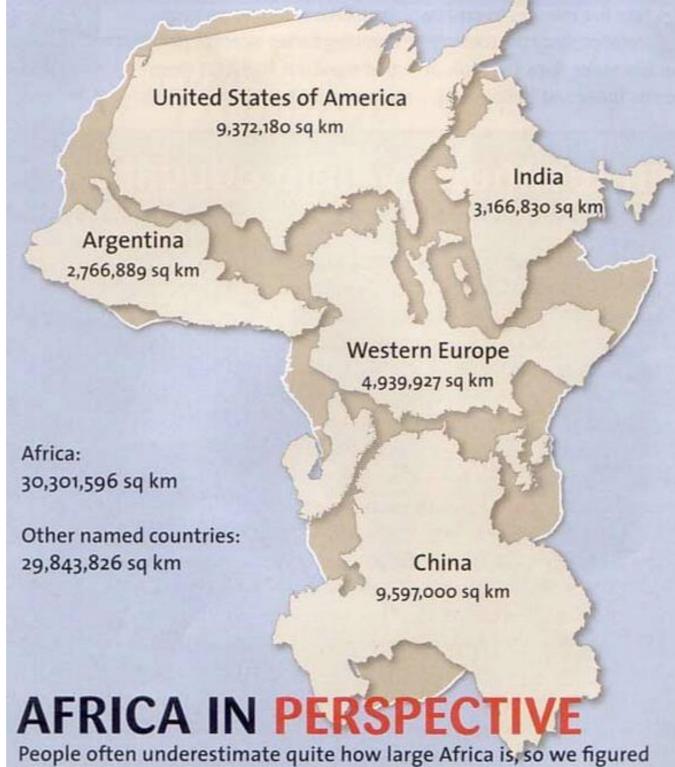
WHY AFRICA?

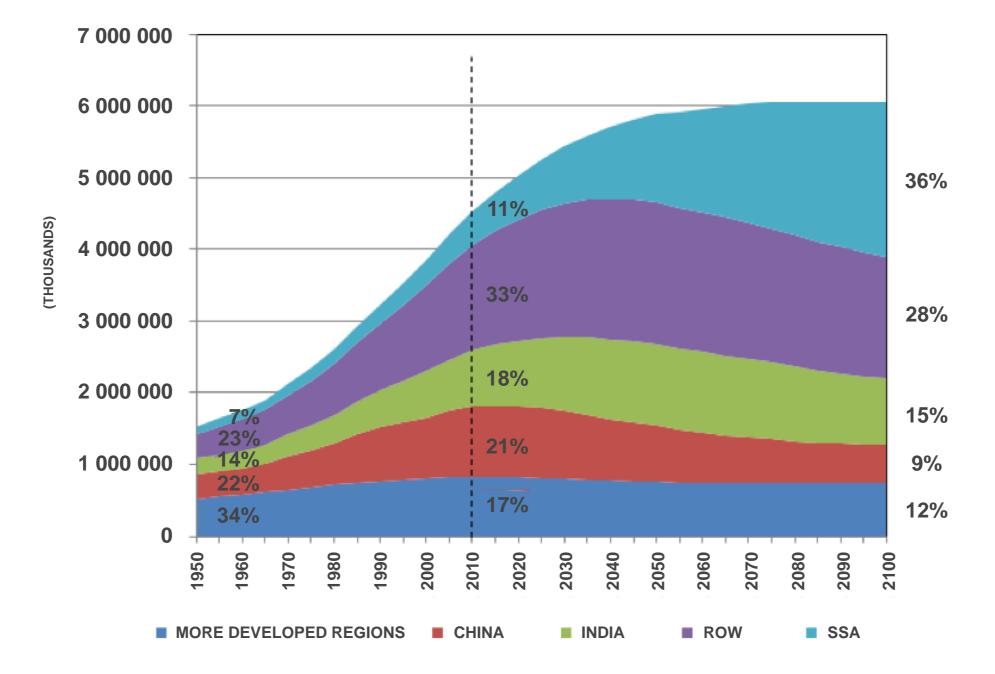
BY BENOIT LA SALLE December 2014

AFRICA IS THE FUTURE



we'd put it in perspective by transposing as many of the world's other countries over it as we could. As you can see, Africa is larger than China, the USA, Western Europe, India, Argentina and the British Isles... combined!

WORKING-AGE POPULATION WORLDWIDE



SOURCE: UNITED NATIONS

TEN FASTEST GROWING COUNTRIES

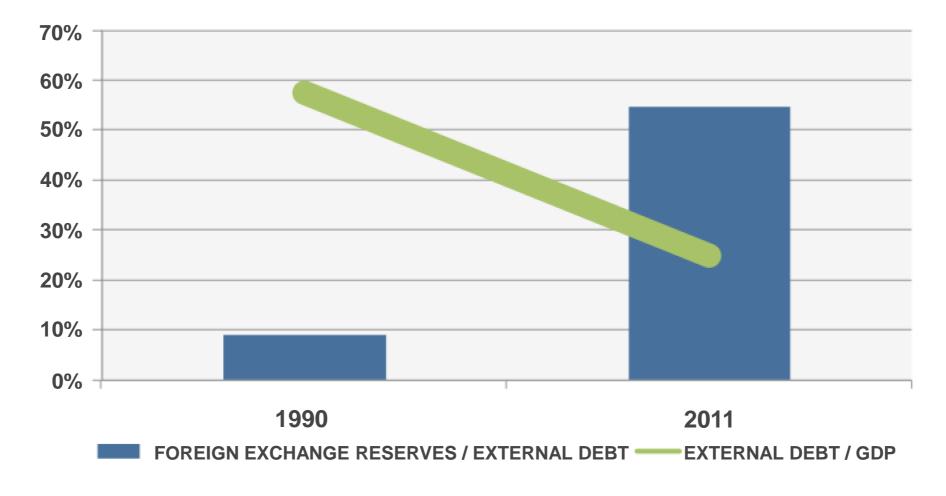
ANNUAL AVERAGE GDP GROWTH RATE IN %

2001-2010		
ANGOLA	11.3	
CHINA	10.5	
MYANMAR	10.3	
NIGERIA	8.9	
CHAD	8.6	
ETHIOPIA	8.3	
KAZAKHSTAN	8.3	
MOZAMBIQUE	8	
CAMBODIA	8	
RWANDA	7.8	

2011-2015 (f)		
IRAQ	11	
GHANA	9.4	
IVORY COAST	9.3	
CHINA	8.5	
MOZAMBIQUE	7.8	
GUINEA	7.6	
RWANDA	7.6	
NIGER	7.4	
ZAMBIA	7.4	
DR CONGO	7.2	

COUNTRIES WITH POPULATION ABOVE 10 MILLION SOURCE: IMF WEO OCT 2012

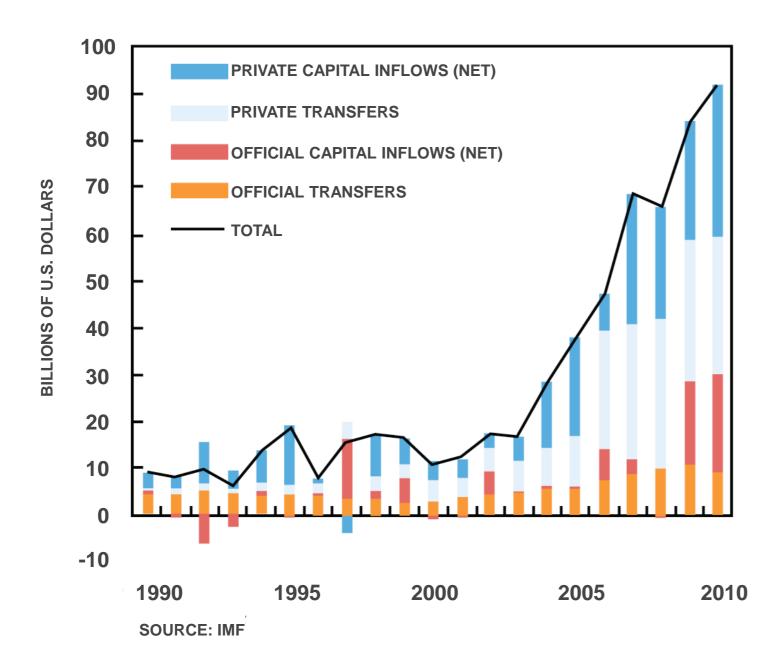
FOREIGN EXCHANGE RESERVES / EXTERNAL DEBT



SOURCE: IMF, WORLD BANK DATA

- Debt reduction strategies and external trade oriented policies has resulted in a dramatic improvement of SSA countries savings and solvency.
- All recent sovereign bond issues are <u>oversubscribed</u>.
- 9 sovereign wealth funds created. 10 to be created soon.

DESTINATION OF FUNDS: PUBLIC VS PRIVATE



- Foreign flows: x10 in 10 years.
- Remittances: over US\$ 30 billion per year.
- Funds going to the private sector: average <u>return on</u> <u>investment</u> is the <u>highest in</u> <u>the world</u>.

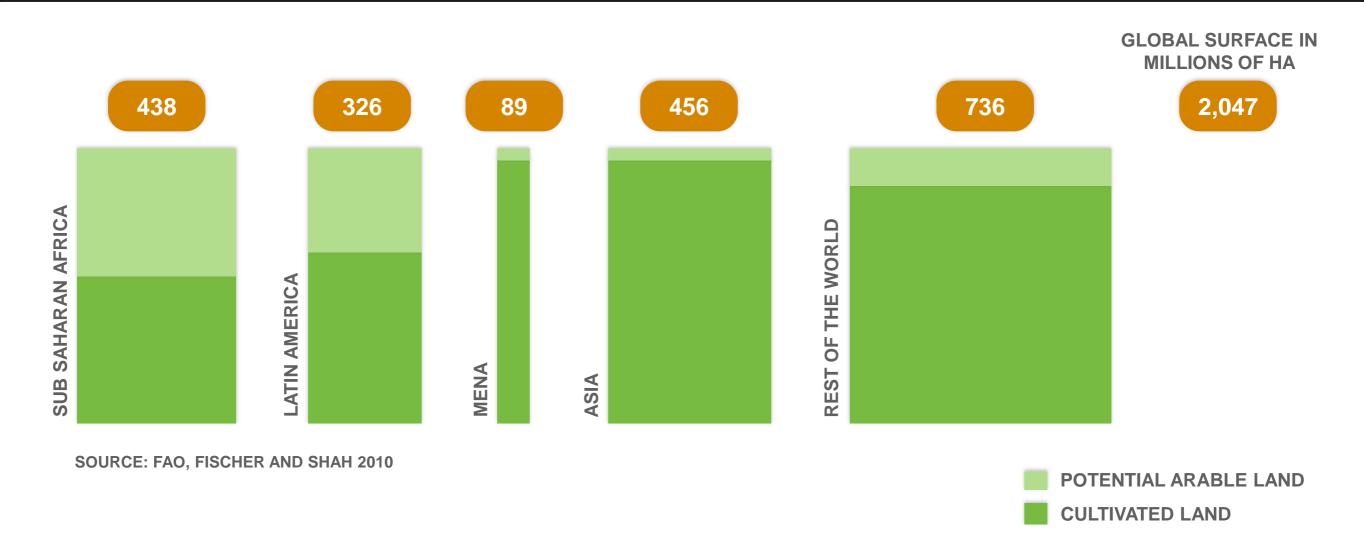
ELECTRIFICATION RATES IN AFRICA

SOURCE: IEA, WORLD ENERGY OUTLOOK 2012 SOUTH AFRICA 80% GHANA **DEVELOPING COUNTRIES (76.1%)** GABON COTE D'IVOIRE 70% SENEGAL NIGERIA CAMEROON 60% **BOTSWANA NAMIBIA** ANGOLA CONGO, REP 50% **ZIMBABWE** SUDAN ERITREA 40% TOGO SUB-SAHARAN AFRICA AVERAGE (31.8%) BENIN **ETHIOPIA** 30% ZAMBIA KENYA MADAGASCAR 20% LESOTHO DR OF CONGO MOZAMBIQUE 10% TANZANIA BURKINA FASO OTHER AFRICA 0% MALAWI 30 60 152 366 397 425 486 547 91 121 182 213 244 274 305 335 456 517 578 UGANDA

POPULATION WITHOUT ACCESS TO ELECTRICITY (MILLION)

7

SSA: 45% OF THE POTENTIAL AVAILABLE LAND



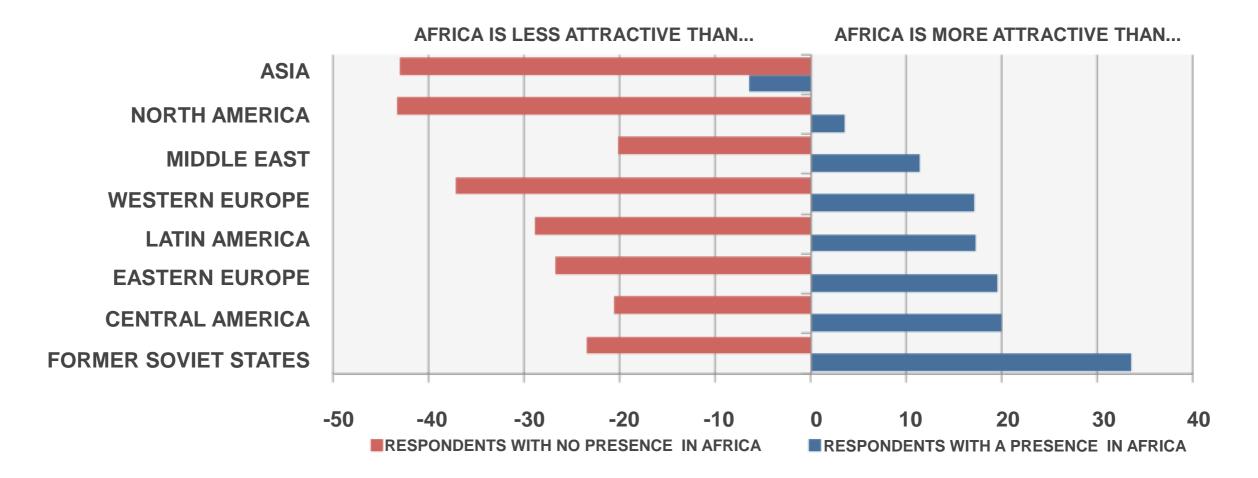
- Productivity can be boosted: <u>no country in Africa</u> is achieving more than <u>30% of</u> <u>the potential yield</u> on currently cultivated areas. (World Bank)
- Africa is ripe for a green revolution and the first stage of this revolution is the land rush we are witnessing now.

THE DEVELOPMENT OF CITIES IN AFRICA



Infrastructure Infrastructure Infrastructure **The labor force is available**

PERCEPTION OF AFRICA RELATIVE TO OTHER REGIONS



SOURCE: ERNST & YOUNG'S 2012 AFRICA ATTRACTIVENESS SURVEY. TOTAL RESPONDENTS: 505

- For investors with <u>no presence</u> in Africa, the continent is still viewed as relatively unattractive against all regions.
- It is the <u>contrary</u> for investors having a <u>presence</u> in Africa.
- Major factors: political instability, corruption, difficulty of doing business.

WHAT IS OUR CONTRIBUTION TO DEVELOP THE FUTURE OF AFRICA?











- PWC
- NXT
- BANKERS
- LAWYERS

WHAT DOES THESE COMPANIES ENERGY NEED IN ORDER TO OPERATE? WE ARE LEADER IN OUR INDUSTRY WE HAVE ALL THE COMPONENTS TO BE SUCCESSFUL

FONDATION SEMAFO

Son SEN

ASSOCIATED COMPANY TO POSITION OUR VISION



TOGETHER FOR A BETTER SOCIETY

- 30-minute weekly radio segments
- Broadcast over more than 16 radio stations nationwide
- Translated in 5 different languages

EDUCATING THE YOUTH OF WEST AFRICA

DEVELOPING A SUSTAINABLE RESOURCE THAT WILL HELP GENERATE CLEAN ENERGY FOR THE FUTURE

NATIONAL PRIORITIES VS CSR INITIATIVES



Windiga Energy is a Canadian-based Independent Power Producer focused on exploiting available energy resources in West Africa in order to increase the region's electricity access. The corporation's strategic focus is to create shareholder value through its innovative approach to the development of power generation facilities.

CANADIAN COUNCIL IN AFRICA



Canadian Council on Africa Conseil Canadien pour l'Afrique



MERCI/ANIKE